

ENTRY-MASTER SYSTEMS, INC.

DEALER APPLICATION

SECTION ONE | Company Information

Company Name _____

Company Address _____

City _____ State _____ Zip _____ Country _____ Established _____

Telephone Number _____ Fax Number _____

Email Address _____ Website Address _____

Resale Certificate Number _____

Name of Parent Company _____

Headquarters Address _____

Owner's Contact Information

Name _____ Email _____

Phone Number _____ Fax Number _____

Primary Contact Information

Name _____ Email _____

Phone Number _____ Fax Number _____

Technical Contact Information

Name _____ Email _____

Phone Number _____ Fax Number _____

Sales Management Contact Information

Name _____ Email _____

Phone Number _____ Fax Number _____

Purchasing Contact Information

Name: _____ Email: _____

Phone Number: _____ Fax Number: _____

For lead referrals, please list the geographic areas in which you currently cover with your existing products and services: _____

Total Number of Current Employees:

Outside Sales: _____ Installers: _____

Inside Sales: _____ Systems Engineers: _____

Technical Support: _____ Trainers: _____

Programmers: _____ Management: _____

What products and services do you currently sell and support? _____

What is your company's estimated Total Annual Revenue for this fiscal year? _____

What is your estimate for Total Sales of Entry-Master products? _____

Will you be promoting the Entry-Master product on your website? _____

What are your plans for promoting and selling Entry-Master solutions? _____

Do you plan to stock any inventory? _____

SECTION TWO | Entry-Master Expectations

- Commitment to proactively market Entry-Master solutions to new and existing customers.
- Dedicated sales and technical resources to the Entry-Master product line.
- Maintain the appropriate trained staff to sell and support the Entry-Master product line.
- Actively work all leads that are supplied by Entry-Master and provide lead status.

Printed Name _____ Date _____

Please fax to:
Rudi Scott, Director of Sales & Marketing
Entry-Master Systems, Inc.
3106 Lord Baltimore Dr., Suite 100
Baltimore, MD 21244
Fax: 410-594-1808